More Room - More Power - Better Value!

You've probably noticed that recently we've started shipping our popular D2212 in a new, larger enclosure with a larger transformer and a dramatic increase in aux power from 350mA to a whopping 1000mA!

The new enclosure, available separately as the D2203, includes a removable door, more conduit connections, tamper switch mounting holes, and a mounting location for an accessory module (like the D208LC). Locating the D208 in the enclosure with the control panel makes installation simpler for home run wiring. The larger enclosure also has room for an additional battery so that longer standby times can be provided without moving to the more expensive D8103 enclosure.

New Transformer gives more power…

With the new transformer (D1640) the D2212 can now supply up to 1000 mA (one full amp) of aux power. You can identify the boards that use the new transformer by their software version number of 2.5Ø or higher. A caution though: the new boards should not be used with the old transformers (D1625) and should not be used in the old enclosures (D2103) since the higher output power supply requires more heat dissipation in both the transformer and enclosure.

These changes mean more value for both you and your customer. Call order processing today and place your order for the bigger and more powerful D2212!

UPLINK™ Lengthens Warranty!

With the launch of Cellemetry service in many markets around the country, the volume of UPLINK's Model 1500 Universal Alarm Transmitter being manufactured has gone from introductory levels to mass production volumes. Accordingly, UPLINK has increased the warranty period from one (1) to three (3) years for both the Model 1500 and the Model 1600 Panel - Integrated Full Data Transceivers. To order either unit, please call UPLINK Security, Inc. at 888-987-LINK (888-987-5465).

UPLINK™

Readykey® Unaffected by the Year 2000!

We have received many inquiries regarding whether or not the Readykey® for Windows™ software will encounter difficulties with the date crossover from the year 1999 to 2000.

The chief software engineers responsible for the Readykey for Windows program confirms that there will NOT be a problem with the date crossover from 1999 to 2000.

The Readykey for Windows program was developed in the early 1990's. Since the turn of the century was approaching quickly, the year 2000 crossover was designed into the system from the beginning. All of the dates within the Readykey for Windows system start at 1980 (4-digit year) which eliminates the turn of the century issue.

One note, Readykey for Windows utilizes the standard Microsoft Windows runtime libraries, the Microsoft Windows runtime libraries support dates through the year 2037. Tests indicate that the Microsoft Windows system will stop approximately half way through the year 2037 with the current Microsoft runtime libraries.

If you have any questions or require further information, please contact Steve Rogers at 800-538-5807 Ext.1297.

We're 'Gradeful' for Your Response

I would like to thank everyone that has already sent back their report card (see the Communicator, May 1997). I can assure you that all of your remarks and comments are important and are appreciated. We are grateful for your praise for our sales, order processing, and technical support departments. We accept the responsibility to respond to your suggestions for new products, dealer support tools and programs. We have a number of new developments under way which we expect will be helpful to you and your customers. I look forward to introducing you to these new developments over the coming months.

For those of you that were planning to send your report card in, but haven't gotten to it yet, please accept this friendly reminder. From time to time we'll send out the report card with the Communicator again so that you can tell us how we're doing. Of course, feel free to contact us any time with your feedback and suggestions. I can be reached by mail, fax 408 757-6093, on the Web (DChernoy@RadionicsInc.com) or in person at 800 538-5807, extension 1384.

Thanks again,

Drew Chernoy,
Director of Product Marketing

Radionics Welcomes New Regional Sales Manager

Radionics has increased the number of Regional Sales Managers to provide our customers with an even higher level of service. Gordon Lang is our newest Regional Sales Manager. He will be supporting Radionics customers in Arizona, New Mexico, Nevada (south), Utah and Colorado.

Gordon has almost twenty years experience in sales and sales management. Over ten years of this period have been in the security industry. His background includes management positions with two security manufacturers. Gordon's most recent position put him in charge of the commercial and residential sales organization for the state of Washington.

Currently living in Bellevue, Washington, Gordon, his wife Janet and two daughters, Shannon and Erynn, will be relocating to Scottsdale, Arizona by August. In the meantime, Gordon will be learning the ever-expanding Radionics product line, reestablishing "old" relationships and developing new ones. He can be reached at (206) 401-9611, or (800) 538-5807, extension 1610.

With Gordon's background in sales and service, Radionics is pleased to have him

The Versatility of Radionics' Panels...

Many of you have responded to a flyer recently sent out to you be a company called "WEIGH-TRONIX", telling you about a printer that can interface with many of our Radionics panels.

WEIGH-TRONIX, is a manufacturer of scales and printers that translate information for use in business and industrial environments. Product applications range from accurately weighing parcels to printing the results of a diagnostic report.

The flyer that was sent out to many of you indicated that we interface with their NCI 122X series printer. This printer will supply your customers with an on-site printout of all activities generated from our security systems.

The 122X is a high quality, low cost space saving printer for those of you who need a 24-hour, on-site audit trail.

Christina Neat of WEIGH-TRONIX, has informed us that many of our Dealers who have received this flyer were interested in knowing which Radionics panels interfaced with the NCI printer. The printer has several interface types to choose from: RS232 can interface with the D8112G2 with a D8131 interface, and the parallel with the D7000/D9000 series with a D9131 or D9131A.

This NCI printer is used primarily for data logging diagnostic results in automotive, alarm security, medical, and other industries where reporting information is vital to the business. If you need further information about this product, contact Christina Neat at 1-800-982-6622, ext 249. Christina will be happy to send you all the information about the many different models and features of their NCI printers.

Lots of Lit!

Great news! We've got lots of new literature in stock, both technical and sales pieces. Please use the "L" numbers when placing your orders. All "L" numbers are packages of 100, all other part numbers are single pieces.

Specification Sheets (black and white, technical information)	
Readykey Elevator Control	L820
Readykey PC Workstation	L817
D6541 Line Card	34676B
Readykey Photo ID	L821
D6600 Receiver	34675B
Readykey Attendance Report	L822
D9112 (Spanish)	L834
Readykey Alarm Graphics	L819
D6500 (Spanish)	L833
Readykey K2015A Module	L823
Readykey K2100/K1100	L818
Readykey Technical Forum	L816
Data Sheets (one page, geared for sales presentations)	
D7024 (Use with the New Analog fire Brochure, L836)	L837
D10024/9024 (Use with Analog Fire Brochure, L836	L835
D9124 (Use with Fire Analog Brochure, L836)	L838
Safecom, End User	L871
D2000 Series Control Panel, Spanish version	L839
D2000 Series Keypads, Spanish	L840

Analog Fire Brochure

Brochures (color, geared for sales presentations)	
Analog Fire Brochure	L836

New Price List Coming Soon

Check your mailbox for Radionics' new price list, effective June 15, 1997. Prices are included for our newest products such as door and window contacts, 24 volt fire products, and many other new accessories.
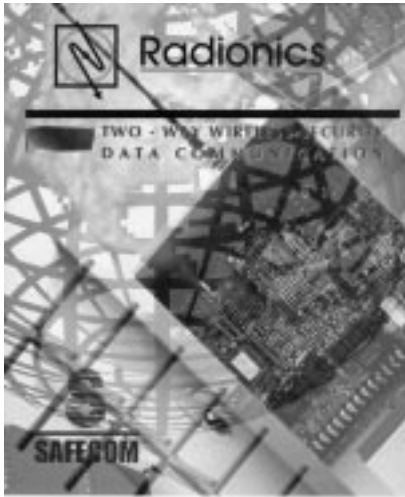
While prices have increased for some items, pricing for the D7212B1 and D9112B1 remained unchanged, as have prices for the new D7412 and D9412

For further information regarding the price list, contact order processsing department at 800-538-5807.

Safecom Literature Available

The table provided lists the literature that we have available to support the Safecom product line. This literature is full color and is designed for sales presentations. All of these pieces are available in English and Spanish language. Please refer to the "L" numbers listed when placing your orders. All "L" numbers listed below are packages of 100.

L802 Full color brochure features product profiles on the SC9000 Series, SC5000 Series, SC4000 Series, SC3100 Series and SC2104 Series. The back cover has information on Radionics' radio propagation studies.

L807 Spanish language version of the L802.

L797 Full color, one page, double sided data sheet features the SC5000 Supervised Radio Alarm Panel for Fire and Burglary Protection.

L803 Spanish language version of the L797.

L811 Full color, one page, single sided data sheet on the SC2104 Wireless Data Communications, Phone Line Sniff – 4 zones.

L806 Spanish language version of the L811.

L800 Full color, one page, single sided data sheet on the SC3100 Wireless Data Communications, Full Data Transfer.

L805 Spanish language version of the L800.

L799 Full color, one page, single sided data sheet on the SC4000 Wireless Data Communications, U.L. listed, Full Data Transfer.

L804 Spanish language version of the L799.

Fire News...Fire Alarm Product Catalog

If you're new to Radionics' 24 volt fire product line, we want to let you know we do have a catalog specifically for these products. The Fire Alarm Product Catalog features a Radionics fire products compatibility chart. It also has a listing of those system accessories that will work with all Radionics Fire Alarm Control Panels. Sections in the catalog include:

- Analog Fire System Products
- Addressable Fire System Products
- Batteries, Power Supplies, Enclosures, and Telephone Accessories
- Central Station Equipment and Programming Products
- Conventional Smoke and Heat Detectors
- Electronic Notification Appliance Devices
- Emergency Manual Stations
- Magnetic Door Holders
- Voice Evacuation Systems
- Literature

These catalogs are available at no charge, part number L741. We are in the process of updating the catalog. New Fire Alarm Product Catalogs will be in stock soon.

DETECTION SYSTEMS ACQUIRES UK SECURITY COMPANY

Our parent company, Detection Systems, Inc. ("DS" or "the Company") (NASDAQ National Market: DETC) is proud to announce that it has purchased Digital Audio Limited, more commonly known as "DA Systems," from Numerex Corp. (NMRX)

DA **Systems** is a leading United Kingdom manufacturer of security system control equipment with annual sales of $10.8 million.

The acquisition provides the Company with an important new in-building wireless radio technology that is believed to be superior to competitive offerings. Security systems incorporating this technology use narrow band transmitters and scanning receivers to send signals within a premise, eliminating the need for wiring. The DA Systems product is approved for Class 6 use in the UK market, which is the highest level security standard for wireless systems. This new technology is also salable throughout Europe. DA Systems currently has a contract for this equipment with the Irish Telephone Company valued at $2 million.

Numerex also licensed the Company to be one of two providers of Subscriber Terminal Units (STU's) in the British market. STU's are derived channel communication devices that transmit alarm signals over the unused bands of standard telephone lines. As a result, STU's can send an alarm signal over a telephone line that is then in use for voice purposes. STU's are the primary method of alarm signal transmission used in the UK.

According to Karl H. Kostusiak, Detection Systems' Chairman and CEO, "The addition of DA Systems' products and distribution channels is expected to accelerate our plans for growth in the UK and Europe. We plan to combine our current UK based DS sales operations with DA Systems. As has been the case with our prior purchases of Radionics (2/96) and Safecom (7/96), the combination of operations is expected to result in significant cost efficiencies."

Detection Systems, Inc. designs, manufactures and markets electronic detection, control, and communication equipment for the electronic protection industry. The Company's product line includes a broad line of security, fire protection, access control and CCTV components and systems. These products are used worldwide by professional installation and service companies to protect life and property in commercial, industrial, institutional, governmental and residential environments.

Comfort Sells

One of the most important benefits you can sell to your customers is **COMFORT.** Whether at home or at work, the wireless pendant (shown) provides a great solution for those who feel the need to have a panic button nearby.

The water-resistant and durable design makes this pendant (60-578-10-319.5) ideal for use in the garden or poolside. Available wall mounting clip (80-116) means the pendant can be kept on the wall near the bedside, the back door or in the garage for convenience.

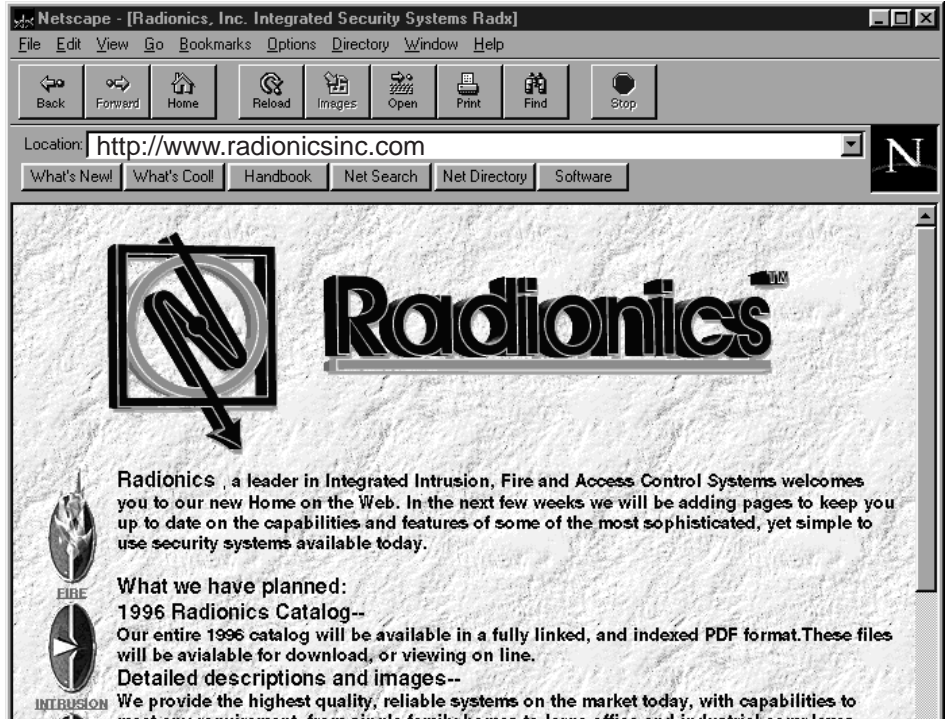When installed high enough, the pendant stays out of the reach of small children.

To place your order, call the Order Processing Department at 1-800-538-5807. Remember to specify part number 60-578-10-319.5 for the pendant, and 80-116 for the mounting clip.

From Our Web Site to You...

Some of our dealers are setting up their own web sites and have requested Radionics logos and images to use on their web pages. Images of our products and logo (in fact, any image on the internet) can be easily downloaded by "right-click-ing" (clicking the right button on the mouse) on the image. (On the Mac, "click-and-hold" on the image) You will be given the option "Save image as . . ." Be aware, almost all images on the Internet are copyrighted, including all Radionics logos and images. When using the electronic file of the logo, please make sure that the logo does not get distorted (condensed or expanded). If you plan on using a color version of the Radionics logo you must follow the same black and red color pattern. You may use some of the images on the Radionics site, provided you contact us first, telling us:

1) Which image you would like to use.

2) How the image is to be used.

3) Agree to place the notice: "© Radionics, Inc. All rights reserved". near the image. You may contact us either by fax at (408) 757-6093, ATTN: June Colagreco, or via a fax e-mail at info@radionicsinc.com. Please include your email address or phone number with the website address of your company. We would like to view your web site in order to ensure proper usage of the Radionics logo or images.

We appreciate your continued support. Keep up the good work promoting the Radionics name and products to your customers!

Updated General Product Brochure

The new L618 General Product Brochure is available and in stock now. The eight page brochure provides an overview on all Radionics product lines and also highlights Security Escort® (Detection Systems' Multi User Help Call System). These eight pages can be seen in the Sweet's Catalog.

There is also a Spanish language version available, part number L795. Both the L618 and the L795 are available in packages of 100.

L795 - Spanish   L618 - English

Radionics' 1997 National Training Schedule

DATE	SEMINAR	CONTENT	DAYS	LOCATION	TRAINER
JUNE 1997					
06/03/97	Regional	D9112/D9412, D7212/ D7412, D2112/D2212	2½	Newton, MA	L. di Scipio
06/03/97	Regional	D9112/9412, D7412/ D7212, D2212, RAM	3	Van Nuys, CA	K. Lyngen
06/03/97	Regional	Radionics Fire Products	3	Philadelphia, PA	D. Kugler
06/09/97	Regional	D9112/D9412, D7212/D7412	2	Batavia, NY	L. di Scipio
06/09/97	Regional	CANCELED	2½	San Antonio, TX	L. di Scipio
06/10/97	Regional	Radionics Fire Products	3	Buena Park, CA	D. Kugler
06/16/97	Regional	CANCELED	2½	Aurora, CO	L. di Scipio
06/16/97	Readykey	Readykey	4	Salinas, CA	M. Dreksler
06/23/97	National (A)	Intrusion (Hands-on)	5	Salinas, CA	K. Lyngen/ J. Lamontagne
06/24/97	Regional	D9112/D9412, D7212/D7412, D2112/D2212	2½	Bayside, NY	L. di Scipio
06/30/97	Regional	D9112/D9412, D7212/D7412, D2112/D2212	2½	Elk Grove, IL	L. di Scipio
JULY 1997					
07/01/97	Regional	D9112/D9412, D7412/D7212, D2212, RAM	3	Riverside, CA	K. Lyngen
07/07/97	Regional	D9112/D9412, D7412/D7212, D2212, RAM	3	Bakersfield, CA	K. Lyngen
07/14/97	Readykey (A)	Readykey	4	Denver, CO	M. Dreksler
07/28/97	Regional	D9112/D9412, D7212/D7412, D2112/D2212	2½	Dallas, TX	L. di Scipio
07/28/97	National (A)	Intrusion (Hands-on)	5	Salinas, CA	K. Lyngen/ J. Lamontagne

1997 Price Code: A - $250.00 per person Note: Schedule subject to change. Radionics Inc. reserves the right to cancel any seminar that does not meet the minimum requirement of at least 7 attendees within 14 days of the scheduled seminar date. Regional seminars are no charge to all Radionics dealers.

Tech Tips
Frequently Asked Questions

Q: When I reboot my D9412 system, the keypad begins to beep and no text or trouble is displayed. The log and local printer show "extra point," but with no point text and point number. Why does this happen?

A: In the RADXAXS handler, the prompt "Door Point" must have a point number   programmed for the door. If not, the D9210B will appear as an extra point.

Chris Gregory
Technical Support Representative

Q: What handlers are used for the D9412/D7412 panels? Do the newer version   9112/7212 panels also use the same handlers?

A: The handlers for the D5200 are: 9000MAIN, RADXUSR1, RADX-USR2, RADXPNTS, RADXSKED, RADXAXS, The D9412/D7412 and the newer D9112/D7212 panels use the same handlers.

Frank Foley
Technical Support Representative

Q: What is the available auxiliary power on the D2212 panel?

A: With revision 2.50, the panel's available power supply was increased. The aux power output is now 1.0A max at 10.2 to 13.9VDC for devices powered at terminal 9. For fire and combined fire/burglary applications, aux power remains at 140mA. This panel now ships with a D1640, 16.5VAC, 40VA transformer. Do not use the D1625 16.5VAC, 25VA transformer with panel revisions 2.50 and up.

Ana Guitierrez
Technical Support Representative